

# **CONSOLIDATED FINANCIAL STATEMENTS**



**SOSHIN ELECTRIC CO.,LTD.**

## CONSOLIDATED BALANCE SHEETS

UNIT : 1000yen

ITEM	As of 31-Mar-12	As of 31-Mar-13	Difference
( ASSETS )			
<b>I CURRENT ASSETS</b>	9,158,820	9,077,243	△ 81,577
CASH & DEPOSITS WITH BANKS	656,880	711,574	54,694
NOTES & ACCOUNTS RECEIVABLE-TRADE	3,706,192	3,446,988	△ 259,204
INVENTORIES	944,183	1,049,819	105,636
DEFERRED TAX ASSETS	39,828	81,282	41,454
SHORT-TERM LOAN RECEIVABLE	3,626,163	3,399,765	△ 226,398
OTHER CURRENT ASSETS	186,134	388,438	202,304
ALLOWANCE FOR DOUBTFUL ACCOUNTS	△ 560	△ 623	△ 63
<b>II FIXED ASSETS</b>	5,515,976	5,614,553	98,577
TANGIBLE FIXED ASSETS	3,078,426	3,042,897	△ 35,529
BUILDINGS & STRUCTURES	1,305,087	1,246,823	△ 58,264
MACHINERIES, EQUIPMENTS & VEHICLES	704,745	737,218	32,473
LAND	994,622	940,422	△ 54,200
CONSTRUCTION IN PROGRESS	40,557	69,505	28,948
OTHER TANGIBLE FIXED ASSETS	33,415	48,929	15,514
INTANGIBLE FIXED ASSETS	39,381	43,979	4,598
INVESTMENTS & OTHER ASSETS	2,398,169	2,527,677	129,508
SECURITIES	198,651	228,112	29,461
PREPAID PENSION COST	2,045,741	2,140,225	94,484
DEFERRED TAX ASSETS	31,320	31,446	126
OTHER INVESTMENT & ASSETS	131,857	137,274	5,417
ALLOWANCE FOR DOUBTFUL ACCOUNTS	△ 9,400	△ 250	9,150
<b>TOTAL</b>	<b>14,674,796</b>	<b>14,691,796</b>	<b>17,000</b>

SOSHIN ELECTRIC CO., LTD.

UNIT : 1000yen

ITEM	As of 31-Mar-12	As of 31-Mar-13	Difference
( LIABILITIES )			
<b>I CURRENT LIABILITIES</b>	<b>2,081,038</b>	<b>2,006,793</b>	<b>△ 74,245</b>
NOTES & ACCOUNTS PAYABLE-TRADE	987,001	1,075,489	88,488
SHORT-TERM BORROWINGS	160,000	150,000	△ 10,000
INCOME TAX PAYABLE	97,170	25,092	△ 72,078
ACCRUED EXPENSES	231,765	179,318	△ 52,447
RESERVE FOR BONUS	372,975	332,306	△ 40,669
RESERVE FOR BONUS FOR CORPORATE EXECUTIVES	6,900	2,800	△ 4,100
DEFERRED TAX LIABILITIES	-	775	775
OTHER CURRENT LIABILITIES	229,907	241,013	11,106
<b>II LONG-TERM LIABILITIES</b>	<b>892,330</b>	<b>938,405</b>	<b>46,075</b>
RESERVE FOR RETIREMENT BENEFITS	82,192	92,928	10,736
RESERVE FOR RETIREMENT BENEFITS FOR CORPORATE EXECUTIVES	56,048	51,859	△ 4,189
DEFERRED TAX LIABILITIES	751,627	793,618	41,991
ASSET RETIREMENT OBLIGATION	2,463	-	△ 2,463
<b>TOTAL LIABILITIES</b>	<b>2,973,368</b>	<b>2,945,198</b>	<b>△ 28,170</b>
( SHAREHOLDERS' EQUITY )			
<b>I COMMON STOCK</b>	<b>3,806,750</b>	<b>3,806,750</b>	<b>-</b>
<b>II ADDITIONAL PAID-IN CAPITAL</b>	<b>3,788,426</b>	<b>3,788,426</b>	<b>-</b>
<b>III CONSOLIDATED RETAINED EARNINGS</b>	<b>4,357,431</b>	<b>4,306,120</b>	<b>△ 51,311</b>
<b>IV APPRAISAL OF SECURITIES</b>	<b>13,166</b>	<b>31,365</b>	<b>18,199</b>
<b>V FOREIGN CURRENCY TRANSLATION ADJUSTMENTS</b>	<b>△ 263,477</b>	<b>△ 185,160</b>	<b>78,317</b>
<b>VI TREASURY STOCK</b>	<b>△ 868</b>	<b>△ 903</b>	<b>△ 35</b>
<b>TOTAL SHAREHOLDERS' EQUITY</b>	<b>11,701,428</b>	<b>11,746,598</b>	<b>45,170</b>
<b>TOTAL</b>	<b>14,674,796</b>	<b>14,691,796</b>	<b>17,000</b>

SOSHIN ELECTRIC CO., LTD.

## CONSOLIDATED STATEMENT OF INCOME

UNIT : 1000yen

ITEMS	Year Ended 31-Mar-12	Year Ended 31-Mar-13	Difference
I NET SALES	11,197,476	10,481,997	△ 715,479
II COST OF SALES	8,424,450	8,028,006	△ 396,444
SALES GROSS INCOME	2,773,026	2,453,991	△ 319,035
III SELLING, GENERAL & ADMINISTRATIVE EXPENSES	2,586,260	2,438,517	△ 147,743
OPERATING INCOME	186,766	15,474	△ 171,292
IV NON-OPERATING INCOME	105,843	129,944	24,101
V NON-OPERATING EXPENSES	18,830	8,770	△ 10,060
ORDINARY INCOME	273,779	136,648	△ 137,131
VI EXTRA-ORDINARY INCOME	414	355	△ 59
VII EXTRA-ORDINARY LOSS	75,886	56,754	△ 19,132
NET INCOME BEFORE TAXES AND OTHER ADJUSTMENTS	198,307	80,249	△ 118,058
VIII INCOME TAXES	26,842	6,771	△ 20,071
INCOME TAXES	143,747	15,026	△ 128,721
DEFERRED INCOME TAXES	△ 116,905	△ 8,255	108,650
IX NET INCOME BEFORE MINORITY INTEREST	171,465	73,478	△ 97,987
NET INCOME	171,465	73,478	△ 97,987

SOSHIN ELECTRIC CO., LTD.

## CONSOLIDATED STATEMENTS OF CASH FLOW

UNIT : 1000yen

ITEMS	Year Ended 31-Mar-12	Year Ended 31-Mar-13
<b>I OPERATING ACTIVITIES:</b>		
NET INCOME BEFORE TAXES AND OTHER ADJUSTMENTS	198,307	80,249
DEPRECIATION AND AMORTIZATION EXPENSES	499,005	435,524
IMPAIRMENT LOSS	57,332	10,849
DECREASE (INCREASE) IN NOTES AND ACCOUNTS RECEIVABLE	△ 113,032	284,842
DECREASE (INCREASE) IN INVENTORIES	△ 11,832	△ 87,885
INCREASE (DECREASE) IN ACCOUNTS PAYABLE	△ 92,557	63,866
INCREASE (DECREASE) IN RESERVE FOR RETIREMENT BENEFITS	4,204	10,736
INCREASE (DECREASE) IN PREPAID PENSION COST	△ 9,093	△ 94,484
PAYMENT OF PENSION TO CORPORATE EXECUTIVES	16,057	△ 4,189
OTHERS	81,766	△ 211,737
SUB TOTAL	632,147	487,771
INTEREST AND DIVIDEND INCOME	32,399	35,386
INTEREST EXPENSES	△ 1,448	△ 1,357
OTHERS	-	-
INCOME AND OTHER TAXES	△ 22,662	△ 148,497
TOTAL	640,436	640,436
<b>II INVESTING ACTIVITIES:</b>		
ACQUISITION OF TANGIBLE FIXED ASSETS	△ 328,710	△ 450,827
PROCEEDS FROM SALES OF TANGIBLE FIXED ASSETS	7,504	24,587
DECREASE (INCREASE) IN SHORT-TERM LOAN RECEIVABLE	△ 126,279	226,398
OTHERS	△ 108,254	85,845
TOTAL	△ 555,739	△ 113,997
<b>III FINANCING ACTIVITIES:</b>		
INCREASE (DECREASE) IN SHORT-TERM BORROWINGS	△ 20,000	△ 10,000
PAYMENTS OF DIVIDENDS	△ 124,790	△ 124,789
OTHERS	△ 27	△ 34
TOTAL	△ 144,817	△ 134,823
<b>IV EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS</b>	△ 6,384	△ 39,379
<b>V INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	△ 66,504	163,862
<b>VI CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD</b>	522,297	483,973
<b>VII INCLUDED FROM CONSOLIDATION BEGINNING OF YEAR</b>	28,180	0
<b>VIII CASH AND CASH EQUIVALENTS AT END OF PERIOD</b>	483,973	647,835

SOSHIN ELECTRIC CO., LTD.